

# Ibrahim Ayuba K. PhD

Ayuba Ibrahim Kambai  
Abuja Chamber of Commerce and  
Industry BEST Centre, Trade fair  
Complex, Km 8, Airport Road  
Lugbe, Abuja.

M +2348038085500

M +2348023738245

[ibrahimayubak@gmail.com](mailto:ibrahimayubak@gmail.com)

## Profile

I have developed a wide range of skills and experience from my participation in different trainings in industry, academics and from workshops, seminars and conferences. With a focus on long-range ideas, I have garnered extensive research and practical methodologies required to turn theory into reality.

Competent in handling statistical and analytics software tools; I am self-motivated, organised and capable of working under pressure. I thrive working within a team or individually and have organisational skills that will serve me well in a collaborative setting. I am humble, teachable and proactive in pursuit of organisational objectives and passionate on making positive societal impact.

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## Personal Data:

Name: Ibrahim K Ayuba  
LGA: Kaura  
State of Origin: Kaduna  
Sex: Male  
Age: July 18th, 1975  
Marital Status: Married with two kids 6 & 4 years  
Nationality: Nigerian

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## Experience

### **Kaduna State University Part-Time Lecturer/Resource Person 2018 - to Date**

\_Lecturing/Supervision of both Undergraduate/Postgraduate students

### **ACCI and GIZ-Sequa gGmbH**

**2020 June to Date**

#### **Local Short-Term Expert**

#### **Duty:**

To develop a National Occupational Standard (NOS) for 5 Dual Vocational Training (DVT) trades in Nigeria.

**Support the International Short Term Expert to;**

**Examine documents stipulated for review of National Occupational Standards (NOS)** alongside principal tenets and assumptions for the assignment (refer ToR sections).

**Developing 5 Occupational Profiles under the instruction of the ISTE**

**Comparing 5 OPs with prevailing standards**

**Developing and finalising 5 NOS:**

**Centre for the Study of the Economies of Africa – <http://cseaafrica.org>**

**Intern/Visiting Research Fellow**

**2018 – To Date**

- Conducting evidence base research on key areas of the economy, like finance, trade, education, population etc.
- Drafting recommendations for Policy briefs based on research insights/industry findings and Policy dialogue in respect of Nigeria and the rest of Africa.

**Faculty Board Member,**

**Abuja Chambers of Commerce and Industry, ACCI BEST Centre, January, 2018 — To Date**

**Duties:**

- Conducting Policy and Research draft documents, Consultancy, Facilitator and Tutoring in respect to Business, Entrepreneurship, Skills and Technology.
- Spearheaded and consult on behalf of ACCI BEST Centre fruitful mutual engagement with partners to scale skills acquisition capacity and relevance to meet industry requirements in respect to National Skills Qualification (NSQ) standard and NBTE/TVE institutional approval.

**NACCIMA Committee Member on Education**

**Duties:**

- Management of training and capacity development and other related activities
- Oversee and implement all NACCIMA's programs on education and related issues in the country to serve the interest of the industry.
- Work in partnership with the States Chambers of Commerce and Industry for implementing programs
- The committee provide policy formation and advisory support: serve as an intermediary between government and the business community as it relates to education
- Consider and recommend ways of establishing and sustaining working relationship between the Association and Government, including relevant Agencies saddled with educational matters.
- Organize meetings and round-table discussions on issues surrounding the business community

**Sigma Pensions Ltd,**

**Branch Manager,**

**2011 — 2014**

**Duties:**

- Championed the successful integration of Amana Pensions post acquisition to Sigma Pensions domiciled in Kaduna.
- Research into and careful selection and analysis of clients, such as; government, nongovernmental and regulatory institutions base on excellent customer relationship management CRM.
- Investment/Retirement Advisory, implements & document retiree's procedure, appraising/monitoring classified accounts for payment of pensions.

- \_ Pensions Management.
- \_ Asset & Wealth management through voluntary contribution and swift collection and posting of schedules, nominal rolls and implementing customer's forums for both private and public sector RSA's.
- \_ General branch administration and championed staffing continuum in alliance with business strategy, an increase in company's overall market share through SWOT and CREST planning and organizational development; through leveraging people, processes, and best practice.
- \_ Prudential Financial management of branch budget; preparation, implementation, monitoring and recommending budget levels and various reports i.e. MPR and among others to Z/O, H/O and making reports for audit and return on investment.

**Head, Business Development Unit,  
Bi-Shaann Educational Services Nig Ltd, 2005—2009**

**Duties:**

- \_ Create and sustain an enabling environment for the success of corporate charters, functional relations, employees generally and sustain immediate sphere of responsibility through astute leadership and teamwork.
- \_ Responsible for, business development and sustaining client relationship, through support services such as; customer's forum, interactive session and advocacy.
- \_ Initiating and coordinating meetings between clients and management.
- \_ Accounts sourcing and client's management.
- \_ Proffer solutions, advising management of any changes in best practice that would affect relationship and benefits.
- \_ Develop budgets and financial forecast aligned to overall corporate plan.

**Executive Assistant,  
AAA Stockbrokers Ltd, 2004—2005**

**Duties:**

- \_ General office administration.
- \_ Receiving and covering of Certificate of Deposit Forms CDFs
- \_ Initiating and coordinating meetings between clients and management.
- \_ Accounts opening for clients & Dispatching to Registrars
- \_ Keeping and updating of records particularly clients, registrars, CSCS, NSE and SEC Correspondence.
- \_ Advising clients on Stock broking Operations/Capital Markets Operations
- \_ Handling of jobbing responsibilities through mandate letters, phone, fax, etc
- \_ Portfolio Management, Equity Research.
- \_ Operational Activities to registrars, investment forums, the central security clearing system [CSCS] and the Nigerian Stock Exchange as a representative of AAASstockbrokers.

**Instructor/Lecturer,  
Nigerian Army School of Education (NASE) HQTRS. Sobi Military  
Cantonment, 2003—2004**

**Duties:**

- \_ Lecturing of both SSCE remedial classes and National Certificate in Education [NCE]

- \_ Preparing lecture notes, conducting tests and exams
  - \_ Final Year research project supervision.
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## Education

### **Mini Master of Business Administration (Mini-MBA) In view**

Tekedia Institute Boston, USA. 2021.

### **PhD. Doctorate in Finance and Banking,**

University Utara Malaysia Sintok, Kedah (UMM) 2017.

### **MBF. Master in Banking and Finance,**

Ahmadu Bello University Zaria, Nigeria. 2009.

### **PGDAF. Post Graduate Diploma Accounting and Finance,**

Ahmadu Bello University Zaria, Nigeria. 2008.

### **BSc. Bachelor of Science in Economics,**

Ahmadu Bello University Zaria, Nigeria. 2003

### **SSCE. Senior Secondary Certificate Examination**

Ahmadu Bello University Zaria, Nigeria. Demonstration Secondary School, 1992

### **FSLC. First School Leaving Certificate**

Ahmadu Bello University Zaria, Nigeria. Primary Staff School 1985

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## Publication and Conference

**P. Adamu, V.G. Kyari, I. Ayuba, & I.G. Umaru. (2019) Saving Planet Earth: An Environmental Discourse. Book, Haghshenass Publication Iran**

**Does Governance Promote Economic Development of ECOWAS Region? A panel corrected standard error (PCSE) Approach.** Adekoya F.A., Ayuba I.K. & Hauwa D.B. Journal of Accounting Busines & Finance, Vol.4. No1, Volume 4 Issue Publisher AE-FUNAI 2019

**Domestic Debt and Economic Growth in Nigeria: An ARDL Bounds Test Approach** Ibrahim Ayuba K., & Shazida Mohd-Khan. Published, Journal of Economics and Business. Riga Technical University Latvia, 2019.

**Impact of Micro-Credit Scheme on Eradication of Poverty Among Women in North-Eastern Region of Nigeria** Emmanuel J. K., & Ibrahim Ayuba K. Journal of Management Sciences. Sahel Analysis. University of Maiduguri, 2018.

**The Impact of Economic growth, Agricultural Production and Food Insecurity in The ECOWAS Region: A Panel Corrected Standard Error Approach.** Adenuga F.A., & Ibrahim Ayuba K. SERAJ published, Journal of Management. University of Maiduguri, 2018.

**Entrepreneurship and Economic Development in Africa: Effectiveness of Financial Institution** Ibrahim Ayuba K., & Adenuga F.A. International Conference of Business Management and Entrepreneurial Development (ICBMED) University of Professional Studies, Accra, Ghana Accepted in the book of Abstract 2019.

**Employment in Agriculture and Youth Unemployment in the West African Region: A PCSE Approach.** Adekoya F.A., Ayuba I.K., & Sokunbi G.M. Published, Journal for Governance and Development Volume 5 Institute of Governance and Development Ambrose Ali University Ekpoma, Edo State. 2018

**Governance and Development in the West African states: A cross sectional analysis.** Adekoya F.A., Ayuba I.K. & Hauwa D.B. Published SAJRED: Journal of Resources & Economic Development (2018).

**Analysis of Domestic Debt Trend in Nigeria,**  
Ayuba I.K., Mohd-Khan S. & Chik A.R.  
Published. The Certified National Accountant Journal  
2018.

**Sustainability of domestic debt in Nigeria: An ARDL bounds testing co-integration approach.** Ayuba I.K., Ibrahim F.W. & Mohd-Khan S.  
Published. International Business Management.  
2016.

**Domestic debt and Economic Growth in Nigeria,**  
Ayuba Ibrahim K.  
Unpublished PhD Thesis Universiti Utara Malaysia Sintok, Kedah  
2017.

**Impact of Domestic Debt in Nigeria**  
Ibrahim Ayuba K.  
Unpublished Master's Thesis,  
2009.

**Entrepreneurship and Economic Development in Africa: Effectiveness of Financial Institution** Ibrahim Ayuba K., & Adenuga F.A. International Conference of

Business Management and Entrepreneurial Development (ICBMED) University of Professional Studies, Accra, Ghana Accepted in the book of Abstract 2019.

**Food Insecurity in the ECOWAS Regional Economy** Adekoya F.A., Ayuba I.K. & Hauwa D.B. Presented for the National Conference on Contemporary Socio-Economic Issues in Nigeria; Challenges and Way Forward organized by Faculty of Social and Management Sciences, Administration Musa Yar' Adua University 29<sup>th</sup> – 31<sup>th</sup> October, 2018.

**Does Governance Enablers Support Economic Development in the ECOWAS REGION? A Panel Correction Standard Error Approach (PCSE)**  
Adekoya F.A., Ayuba I.K. & Hauwa D.B. Presented for the National Conference organized by Faculty of Administration Nasarawa State University 18<sup>th</sup> – 20<sup>th</sup> July 2018

**Governance in West Africa; A Threshold to Enhance Development,**  
Adekoya F.A., Ayuba I.K. & Hauwa D.B.  
Published. Book of Abstracts for 7th International Social and Management Science Research Conference, KASU  
May 9th - 10th, 2018.

**Sustainability of domestic debt in Nigeria: An ARDL bounds testing cointegration approach;** Conference proceedings. 3rd Global Conference on Business and Social Science, Ayuba I.K., Ibrahim F.W. & Mohd-Khan S.  
**Kuala Lumpur Malaysia. GART ENTERPRISE**  
December 2015.

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## **Workshops and Seminars**

**Certificate of Participation,**  
**Regression Analysis using SPSS: A step by step approach**  
SQS Statistical Consulting Workshop, School of Quantitative Sciences  
Universiti Utara Malaysia  
27th October 2015

**Certificate of Participation,**  
**Introduction to E-Views Workshop: Application to Panel Data**  
School of Economics, Finance and Banking, University Utara Malaysia  
20th-21st October 2015

**Certificate of Participation,**  
**Postgraduate Self-Development Workshop Series 1**  
School of Economics, Finance and Banking, University Utara Malaysia  
20th-21st October 2015

**Certificate of Attendance,  
Introduction to Input-Output Analysis & Computable General Equilibrium  
Workshop**

School of Economics, Finance and Banking, University Utara Malaysia  
13th May 2015

**Certificate of Participation,  
Postgraduate Self-Development Workshop Series**

School of Economics, Finance and Banking, University Utara Malaysia  
22nd April 2015

**Certificate of Participation,  
Leadership in a Globalized Era Workshop**

International Students Society, University Utara Malaysia  
24th March 2015

**Certificate of Participation,  
Postgraduate Colloquium 3**

School of Economics, Finance and Banking, University Utara Malaysia  
4th December 2014

**Certificate of Participation,  
Postgraduate Self-Development Workshop Series 2**

School of Economics, Finance and Banking, University Utara Malaysia  
3rd December 2014

**Certificate of Attendance,  
Introduction to E-Views Workshop**

School of Economics, Finance and Banking, University Utara Malaysia  
20 - 21st November 2014

**Certificate of Attendance,  
Applied Panel Data Analysis in Banking and Finance Research**

School of Economics, Finance and Banking, University Utara Malaysia  
4th November 2014

**Certificate of Attendance,  
E-Views Workshop: Vector Autoregressions**

Centre for Testing, Measurement and Appraisal (CeTMA), University Utara Malaysia  
24th June 2014

**Certificate of Participation,  
The 12th Symposium on Business Postgraduate Research**

Seminar Hall 1 of Othman Yeop Abdullah Graduate School of Business  
University Utara Malaysia, 8<sup>th</sup> June 2014

**Certificate of Participation,**  
**Postgraduate Self-Development Workshop Series 1**  
School of Economics, Finance and Banking, University Utara Malaysia  
23rd April 2014

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**Awards, Courses  
& Achievements**

**Certificate as trainer on Enterprise Risk Management workshop**  
for Staff of Federal Mortgage Bank of Nigeria [FMBN]  
Epitome Hotel Kaduna 8<sup>th</sup> – 12 October 2018

**Certificate of Accomplishment with Distinction,**  
Financing for Development Specialists, World Bank Group.  
December 2015.

**Certificate in Risk and Opportunity,**  
Managing Risk for Development, World Bank Group.  
February 2016

**Certificate of Merit,**  
National Youth Service Corps, Kwara State  
2003

**Letter of Recommendation**  
Headquarters, Nigerian Army School of Education

**Initiated and completion of Community Development Project (CDP)**  
HQT Nigerian Army School of Education (NASE) Sobi Barracks, Ilorin Corps Members  
Lodge.

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**Activities and  
Interests**

**Coordinator,**  
Economics Class of 2000 ABU, Zaria  
Association.

**Mobilization Officer,**  
Organization of African Unity Club (OAU) Now African Union (AU), ABU Chapter.  
**Sports, debates, traveling, meeting people, exchanging ideas, current affairs,  
reading, research, community work and music.**

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**Volunteer Work**

**Journal Reviewer,**  
African Development Review, a African Development Bank Journal  
Free summer classes/lecturing for both SSCE candidates and undergraduate students.  
Mentorship in respect of BEST CENTRE; Africa & the 4IRs



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**Membership**

**Member NACCIMA Education Committee**  
**Faculty Board Member Abuja Chamber of Commerce of Industry**  
**Student member, Chartered Institute of Stockbrokers (CIS)**  
**Graduate member, Nigeria Institute of management (NIM)**

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**Other Skills**

Capabilities: **STATA, E-Views, SPSS** and **Micro Fit**.  
Languages spoken: English, Hausa, Moro'a.

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**Referees****Assoc. Prof. Dr. Shazida Mohd Khan**

School of Economics, Finance and Banking,  
College of Business, Universiti Utara Malaysia.  
Email: [sjmohd@uum.edu.my](mailto:sjmohd@uum.edu.my)

**Prof. Dr. Sallahuddin B. Hassan**

School of Economics, Finance and Banking,  
College of Business, Universiti Utara Malaysia.  
Email: [din636@uum.edu.my](mailto:din636@uum.edu.my)

**Dr. Onyekwena Chukwuka**

Executive Director,  
Centre for the Study of the Economies of Africa  
Email: [conyekwenacseaafrica.org](mailto:conyekwenacseaafrica.org)

**Prof. Adesoji Adesugba**

Managing Director/Chief Executive Officer,  
Nigeria Export Processing Zones Authority (NEPZA) Abuja FCT.  
Email: [adesugba@yahoo.com](mailto:adesugba@yahoo.com)